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9/20/2019 3:43 PM JONATHAN R. BASS (State Bar No. 75779) 1 Clerk of Court JEFFREY G. KNOWLES (State Bar No. 129754) Superior Court of CA. CHARMAINE G. YU (State Bar No. 220579) County of Santa Clara JAMES F. McKEE (State Bar No. 324781) 19CV355432 ROSAN AGBAJOH (State Bar No. 316748) Reviewed By: J. Duong COBLENTZ PATCH DUFFY & BASS LLP One Montgomery Street, Suite 3000 San Francisco, California 94104-5500 Telephone: 415.391.4800 5 Facsimile: 415.989.1663 ef-jrb@cpdb.com Email: 6 ef-jgk@cpdb.com 7 ef-cgy@cpdb.com ef-jfm@cpdb.com ef-ola@cpdb.com 8 Attorneys for Plaintiffs 9 Forty Niners Stadium Management Company LLC 10 and Forty Niners SC Stadium Company LLC 11 SUPERIOR COURT OF THE STATE OF CALIFORNIA 12 COUNTY OF SANTA CLARA 13 14 FORTY NINERS STADIUM Case No. 19CV355432 MANAGEMENT COMPANY LLC, and FORTY NINERS SC STADIUM COMPANY COMPLAINT FOR DECLARATORY 16 LLC, RELIEF 17 Plaintiffs, 18 v. 19 CITY OF SANTA CLARA, a municipal corporation; SANTA CLARA STADIUM 20 AUTHORITY, a joint powers agency; and DOES 1-20, inclusive, 21 Defendants. 22 23 24 25 26 27 28

**COMPLAINT** 

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Plaintiffs Forty Niners Stadium Management Company LLC, a Delaware limited liability company, and Forty Niners SC Stadium Company LLC, a Delaware limited liability company, for their Complaint against Defendants City of Santa Clara, a municipal corporation, and Santa Clara Stadium Authority, a joint powers agency, allege as follows:

#### **PARTIES**

- 1. Plaintiff Forty Niners Stadium Management Company LLC ("Stadium Manager") is a Delaware limited liability company with its principal place of business located in Santa Clara, California.
- 2. Plaintiff Forty Niners SC Stadium Company LLC ("StadCo") is a Delaware limited liability company with its principal place of business located in Santa Clara, California.
- 3. Defendant City of Santa Clara ("City") is a municipal corporation and charter city organized and existing under the laws of the State of California.
- 4. Defendant Santa Clara Stadium Authority ("SCSA") is a joint powers agency existing under California Government Code section 6532, located in Santa Clara, California.
- 5. Does 1 through 20, inclusive, are sued herein pursuant to California Code of Civil Procedure section 474 under fictitious names, inasmuch as their true names and capacities are presently unknown to Plaintiffs. Plaintiffs will amend this complaint to designate the true names and capacities of these parties when they have been ascertained. Plaintiffs are informed and believe, and on that basis allege, that Does 1 through 20, inclusive, were employees, agents, or alter egos of defendants, or are otherwise responsible for all of the acts hereinafter alleged. Plaintiffs are informed and believe, and on that basis allege, that the actions of Does 1 through 20, inclusive, as alleged herein, were duly ratified by defendants, with each Doe acting as the employee, agent or alter ego of defendants, within the scope, course, and authority of the agency.

#### **FACTUAL BACKGROUND**

#### The Stadium Management Agreement

6. Plaintiffs have been forced to bring this action because City and SCSA have engaged in conduct in violation of Plaintiffs' contractual rights granted to Plaintiffs with respect to the management and operation of Levi's Stadium (the "Stadium"). Specifically, and as more fully

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- 7. Because StadCo would be making a substantial investment in the construction of the Stadium, and because the Stadium would serve as the home of the San Francisco Forty Niners NFL team, an affiliate of StadCo, it was essential to StadCo that the maintenance, management, and operation of the Stadium be placed in competent and professional hands, and that such maintenance, management, and operation not be undermined by, or subject to, political motivations or maneuvering on the part of SCSA or City. Recognizing that the City's elected leadership and political climate would change over the contemplated 40-year span of the economic relationship of the parties, the parties were careful to ensure that the relevant agreements contain protections against the risk that such volatility would undermine the operation of the Stadium.
- 8. In order to ensure competent and professional management, and insulation from shifting political motivations and influences, StadCo, SCSA, and Stadium Manager entered into the Stadium Management Agreement by and among Santa Clara Stadium Authority, Forty Niners Stadium Management Company LLC, and Forty Niners SC Stadium Company LLC, dated as of March 28, 2012 (the "Management Agreement").
- 9. The Management Agreement was executed in conjunction with the Amended and Restated Stadium Lease Agreement by and between the Santa Clara Stadium Authority and Forty Niners SC Stadium Company LLC (the "Lease"). The Lease and the Management Agreement govern the occupancy, use, operation, and management of the Stadium.
- 10. Pursuant to the Management Agreement, Stadium Manager serves as the sole and exclusive manager of the Stadium on behalf of both Stadium Authority and StadCo.

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## SCSA's Purported "Partial Termination" Of The Management Agreement

- 11. Section 8.1.1 of the Management Agreement establishes the exclusive grounds on which the Management Agreement may be terminated unilaterally by SCSA:
  - 8.1.1 The Stadium Authority may terminate this Agreement for cause by written notice upon the occurrence of any of the following: (i) fraud or intentional and material misrepresentation by or at the direction of the Stadium Manager in connection with this Agreement; (ii) misappropriation or conversion of any funds received pursuant to this Agreement by or at the direction of the Stadium Manager; or (iii) willful misconduct of the Stadium Manager resulting in an Event of Default, which Event of Default is not cured in accordance with Article 11 hereof.
- 12. At its meeting on September 17, 2019, SCSA's Board of Directors ("Board"), a body comprised of the City's Mayor and other City Council members, took action purporting to terminate the Management Agreement insofar as it authorizes Stadium Manager to act on behalf of SCSA (the "Partial Termination Action"). No general description of this action appeared on the published agenda for that Board meeting, and neither Plaintiffs nor the public generally had any notice that such an action would be considered.
- 13. Following a unanimous vote on the Partial Termination Action, SCSA sent
  Stadium Manager a "Notice of Termination of Management Agreement in regards to SCSA, NonNFL Operations and Non-NFL Events" (the "Notice of Termination" or "Notice"). A copy of the
  Notice of Termination is attached hereto as Exhibit A.
- 14. SCSA's Notice of Termination states that SCSA "is hereby terminating the Management Agreement with Forty Niners Stadium Management Company LLC (Stadium Manager) for the management of Non-NFL Operations and Non-NFL Events. This Notice is not to terminate Stadium Manager's management and operation of NFL games at Levi's Stadium."
- 15. The Management Agreement does not provide any mechanism for the termination of Stadium Manager as the manager for SCSA but not StadCo. As set forth above, the Management Agreement assures competent, professional, and non-political management and operation of the Stadium by a single manager acting on behalf of both SCSA and StadCo. Contrary to the express terms of the Management Agreement, SCSA has purported to rewrite the Management Agreement, with the intention of retaining a separate manager to serve its purposes.

- 16. Separate and apart from the fact that the Management Agreement does not authorize a "partial termination," the stated grounds for the purported action are baseless. The Notice identifies three grounds: that Stadium Manager has (1) committed "fraud, intentional misrepresentation, and material omissions of fact in connection with the Management Agreement"; (2) committed "misappropriation and self-dealing"; and (3) engaged in "willful misconduct that resulted in two Events of Defaults, which Stadium Manager failed to cure." As explained below, none of these claims bears even the slightest scrutiny.
- 17. The Notice of Termination asserts that Stadium Manager committed fraud by (a) claiming to have substantial experience and expertise in the management and operation of "public assembly facilities,"(b) intentionally misrepresenting facts and omitting material facts in connection with its presentation of claims for payment of a contract with a vendor called NEx Systems. Neither of these theories has any basis in fact.
- a. As an initial matter, the Notice of Termination appears to assume, without basis, that a representation of substantial experience in the management of "public assembly facilities" means experience in the management of "government-owned public assembly facilities." But "public assembly facilities" refers to facilities where members of the public assemble, regardless of who owns those facilities. In either case, the statement is true: the Forty Niners' executive team had extensive experience with publicly owned public assembly facilities (e.g., Candlestick Park).
- b. The Notice also asserts that Stadium Manager's lack of "public assembly facility" expertise is demonstrated by a decline in net revenue for Non-NFL Events. In fact, no part of any decline in net revenue was the result of a lack of public assembly expertise on the part of Stadium Manager. The decline was in large measure the consequence of dysfunction created by the City's and SCSA's vacillating, arbitrary, and onerous restrictions placed on operation of the Stadium for Non-NFL Events, and other damaging actions. These include, for example, early curfews, disparaging comments, and public disclosure of confidential information, which have discouraged major music stars from appearing at the Stadium.
  - c. The assertion that Stadium Manager made misrepresentations regarding a

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- contract with NEx Systems is false as well. For example, Stadium Manager's statement regarding payment of prevailing wages was that, upon inquiry by Stadium Manager, NEx Systems confirmed that it had paid prevailing wages. NEx Systems did make this representation. When Stadium Manager discovered the representation may have been inaccurate, it diligently worked to ensure workers were paid the correct wages. As part of that effort, Stadium Manager refunded to SCSA the *entirety* of its expenditures on the contract. As Stadium Manager informed SCSA, the difference between that refund and the total contract amount represents the amount that Forty Niners entities had already paid, from their own resources, toward this contract. In the end, SCSA
  - The allegations of misappropriation and self-dealing are false as well.
- According to the Notice, (a) "Stadium Manager booked Non-NFL Events for the Stadium Authority that lose money for the Stadium Authority;" (b) SCSA "is informed and believes that a 49ers entity is a part owner of some of these events," and (c) "Stadium Manager and StadCo receive additional Suite revenues by reason of the booking of these events."
- b. Not every event is profitable. That is not "misappropriation." Nor is the receipt of Suite revenue "self-dealing." Stadium Manager receives no revenue from Non-NFL Events apart from what is transparently specified in the Management Agreement. All revenue received by StadCo from Non-NFL Events, whether those events are profitable or not, is revenue to which StadCo is entitled under the Lease. Suite revenue, like all Stadium revenues and expenses, is allocated in accordance with written agreements that were negotiated and executed by the parties. It is absurd and irresponsible to label as "self-dealing" the adherence to the terms of the parties' written business relationship.
- Stadium Manager has always evaluated potential events on their merits, and selected events with the goal of maximizing revenue for SCSA. Stadium Manager's operation of the Stadium has been highly successful, generating substantial economic benefits for the SCSA through events like the College Football Playoff National Championship, Wrestlemania, the NHL Outdoor Stadium Series, COPA America, and Beyoncé, Coldplay, the Rolling Stones, and Grateful Dead concerts. Marquee events build the Stadium brand, one of the explicit goals under

the Stadium Management Agreement in addition to generating operating revenues, which in turn aid the Stadium Manager in its successful booking of lower profile, profitable events such as corporate conferences, holiday parties, and full stadium buyouts for corporate employee engagement. There has been no financial misconduct by Stadium Manager.

- 19. Finally, the Notice of Termination accuses Stadium Manager of willful misconduct resulting in uncured events of default. As with SCSA's other allegations, this claim is patently false.
- a. The Notice references a series of Notices of Breach and Notices of Default that SCSA sent to Stadium Manager, relating to alleged deficiencies in Stadium Manager's payment of prevailing wages, procurement, and conflict of interest laws. No uncured Event of Default was identified in this series of Notices, let alone one resulting from willful misconduct.
- b. On March 21, 2019, SCSA served on Stadium Manager the first Notice of Breach of the Management Agreement referenced in the Notice of Termination, alleging that Stadium Manager had failed to comply with procurement and prevailing wage requirements in the NEx Systems contract. SCSA demanded that Stadium Manager "cure" the "breach" within 30 days, or be declared in default of the Management Agreement.
- c. In response, Stadium Manager took immediate steps to cure any possible deviation from applicable procurement and prevailing wage requirements, and it engaged experts in those fields to review and advise on third-party contracts generally. SCSA refused to acknowledge this solution. Instead, on April 26, 2019, SCSA purported to declare Stadium Manager in default.
- d. Despite repeated efforts by StadCo and Stadium Manager to address SCSA's unreasonable and unlawful demands, including a proposed cooperative process for ensuring ongoing compliance, SCSA issued *another* Notice of Breach on June 14, 2019. This Notice of Breach accused Stadium Manager of sweeping violations of procurement, prevailing wage and/or conflict of interest requirements, and unilaterally, in bad faith, asserted that due to the "breach": (1) it was entitled to refuse payment on *all* vendor contracts until a cure acceptable to it was undertaken; (2) it was entitled to cease such payments until Stadium Manager proved that *no*

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past vendor contract violated any provision of state or local law; and (3) it had the right to unilaterally reform the Management Agreement to revoke Stadium Manager's authority to enter in to contracts with third parties for goods and services. The Notice of Breach, however, failed to identify a single circumstance constituting a violation.

- Stadium Manager responded by pointing out this key omission. Stadium Manager also identified two contracts (apart from the NEx contract referenced above) with respect to which it was aware, from informal conversations with SCSA staff, that SCSA had raised questions. Stadium Manager detailed remedial steps undertaken that fully addressed, or "cured." the stated concerns. Refusing to explain the basis for its claims or even to acknowledge the remedial steps taken, SCSA issued a "Notice of Default" with respect to the still-unidentified violations.
- Thus, each of the identified Notices of Breach was either deficient such that Stadium Manager had no way to respond to it – or was "cured" promptly and in good faith by Stadium Manager. The Notice of Termination nowhere alleges anything approaching an uncured Event of Default, let alone one resulting from "willful misconduct."
- 20. The truth is that Stadium Manager has maintained, managed and operated the Stadium in an effective and professional manner, to the mutual benefit of SCSA and StadCo, just as the Management Agreement, and the Stadium Lease, contemplate. And it has done so notwithstanding repeated acts of interference and sabotage by City and SCSA, which have engaged in precisely the kind of politically motivated attacks, obstruction, and interference that the Lease and the Management Agreement are intended to guard against.

## FIRST CAUSE OF ACTION

# (Declaratory Relief)

- 21. Plaintiffs reallege and reincorporate by reference paragraphs 1 through 20 as if fully set forth herein.
- 22. Plaintiffs contend (i) that SCSA's purported "partial termination" lacks any legal basis, and is of no force or effect; and (ii) that Stadium Manager remains the exclusive manager for all events, year-round, at the Stadium under both the Lease and the Management Agreement.

SCSA and City dispute each of these contentions. More specifically, Plaintiffs are 23. 1 2 informed and believe, and on that basis allege, that SCSA and City assert that Stadium Manager's authority to manage the Stadium on behalf of SCSA will terminate as of November 15, 2019. 3 An actual controversy now exists between Plaintiffs, on the one hand, and SCSA 24. 4 and City, on the other, relating to whether: 5 SCSA's purported "partial termination" of the Management Agreement has 6 7 any legal force or effect; notwithstanding the purported "partial termination," the Management 8 Agreement remains in full effect; and 9 Stadium Manager remains, and will continue to serve as, the exclusive 10 c. provider of Stadium management services, for all events at the Stadium, on behalf of both StadCo 11 and SCSA. 12 Pursuant to Section 1060 of the Code of Civil Procedure, Plaintiffs are entitled to a 25. 13 declaration regarding the parties' rights and obligations with respect to the Management 14 Agreement, the Lease, and the Notice of Termination. 15 PRAYER FOR RELIEF 16 17

WHEREFORE, Plaintiffs pray for the following relief:

- For a declaration that SCSA's purported "partial termination" of the Management 1. Agreement is of no legal force or effect, and that the Management Agreement remains in full force and effect:
  - For an award of attorneys' fees and costs; and 2.
  - For such other relief as the Court deems just and proper. 3.

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DATED: September 20, 2019

## COBLENTZ PATCH DUFFY & BASS LLP

By:

Jonathan R. Bass

Attorneys for Plaintiffs

Forty Niners Stadium Management Company LLC

and Forty Niners SC Stadium Company LLC



Sent Via Certified Mail, Return Receipt Requested and Email al.guido@49ers.com

September 17, 2019

Al Guido, President San Francisco Forty Niners Management Company 4900 Marie P. De Bartolo Way Santa Clara, California 95054

SUBJECT:

Notice of Termination of Management Agreement in regards to the Stadium Authority, Non-NFL Operations and Non-NFL Events

Dear Mr. Guido:

PLEASE TAKE NOTICE that Santa Clara Stadium Authority (Stadium Authority) is hereby terminating the Management Agreement with Forty Niners Stadium Management Company LLC (Stadium Manager) for the management of Non-NFL Operations and Non-NFL Events. This Notice is not to terminate Stadium Manager's management and operation of NFL games at Levi's Stadium.

This termination is pursuant to Section 8.1.1 of the March 28, 2018 Stadium Management Agreement, as amended (collectively, Management Agreement), and based on (1) Stadium Manager's fraud, intentional misrepresentation, and material omissions of facts in connection with the Management Agreement; (2) Stadium Manager's misappropriation and self-dealing; and (3) Stadium Manager's willful misconduct that resulted in two Events of Defaults, which Stadium Manager failed to cure.

First, Stadium Manager committed fraud and intentionally misrepresented facts in connection with its performance under the Management Agreement. Stadium Manager represented that it has "substantial experience and expertise in the management and operation of public assembly facilities" (Management Agreement, Recital E). This representation was false, as demonstrated by Stadium Manager's failure to comply with legal requirements and obligations, including but not limited to prevailing wage laws, conflict of interest laws, and the Public Records Request Act. The representation was also false, as demonstrated by the continued and substantial decline of Stadium Authority Operating and Net Revenues based on Stadium Manager's performance and omissions. Stadium Authority's net revenue for the recent 2018-2019 fiscal year is only estimated at \$18,591, and Stadium Manager projects the net revenue for the current 2019-2020 fiscal year to be \$0.00. Performance Rent payments to the City of Santa Clara is significantly reduced by these minimal to non-existent Non-NFL Net Revenue earnings, which results in the City of Santa Clara no longer receiving fair market value for the land as required by Measure J.

MR. AL GUIDO, PRESIDENT Re: NOTICE OF TERMINATION September 17, 2019 Page 2 of 3

Stadium Manager also committed fraud, intentionally misrepresented facts, and omitted material facts in connection with its presentation of claims for payment of the NEx Agreement and for services for the Stadium. Stadium Authority paid for approximately \$308,568 of NEx services based on Stadium Manager's representations. Stadium Manager affirmatively represented in writing that the services complied with prevailing wage laws, which was a false statement. In addition, Stadium Manager requested and submitted for Stadium Authority's retroactive approval a NEx contract that included a total of \$643,567 for costs and services, a total that the Stadium Manager also represented in writing. When the prevailing wage law violations became known and undisputed, Stadium Manager refunded to Stadium Authority the previously paid amounts of only \$308,568, without any reconciliation or explanation of why Stadium Manager had presented a claim to the Stadium Authority for the higher contract amount of \$643,567.

Second, Stadium Authority also terminates the Management Agreement based on Stadium Manager's misappropriation and self-dealing under the Management Agreement, and violation of its fiduciary duties to Stadium Authority. Stadium Manager booked Non-NFL Events for the Stadium Authority that lose money for the Stadium Authority. Stadium Authority is informed and believes that a 49ers entity is a part owner of some of these events, and that Stadium Manager and StadCo receive additional Suite revenues by reason of the booking of these events. Thus, Stadium Manager, StadCo or its affiliates, receive a financial benefit from these actions at the expense of the Stadium Authority. Accordingly, Stadium Manager's actions constitute breaches of its fiduciary duties as agent of Stadium Authority to conduct the management and operation of the Stadium at all times with integrity and good faith, as well as control Manager Operating Expenses, StadCo Operating Expenses and Stadium Authority Operating Expenses, and maximize Operating Revenues. Stadium Manager's actions are self-dealing and have resulted in misappropriation based upon Stadium Manager charging Stadium Authority the costs and expenses for the money losing events even when other 49ers entities receive the financial benefit of those events.

Finally, Stadium Authority's termination of the Management Agreement is also based on Stadium Manager's willful misconduct that resulted in two Events of Defaults, which have not been cured. On March 21, 2019, Stadium Authority served a Notice of Breach pertaining to the NEx Agreement and services, which demanded a cure that Stadium Manager provide the documentation showing that the agreement, services and work is in compliance with prevailing wage laws. Stadium Manager did not cure this breach. Thus, on April 26, 2019, Stadium Authority served a Notice of Default. On June 14, 2019, Stadium Authority served a second Notice of Breach pertaining Stadium Manager's failure to comply with prevailing wage laws, conflict of interest laws, and procurement obligations. Stadium Authority had partially suspended payment of Shared Stadium Expenses based on these violations, with the stated position that payments would be made upon Stadium Manager's production of records supporting each invoice or expense. This Notice of Breach demanded a cure that Stadium Manager produce its records of procurement activity on behalf of Stadium Authority, as well as

MR. AL GUIDO, PRESIDENT Re: NOTICE OF TERMINATION September 17, 2019 Page 3 of 3

the supporting records for the recent or any upcoming Shared Stadium Expenses. Stadium Manager did not cure this breach either. Thus, on August 16, 2019, Stadium Authority served a second Notice of Default. Each of these defaults resulted from Stadium Manager's willful misconduct, including Stadium Manager's substantial disregard and gross negligence for Stadium Authority's interests, the legal requirements for a public facility and public works, and Stadium Manager's legal obligations and contractual duties.

For all these reasons, the Stadium Authority hereby terminates the Management Agreement as to Non-NFL Operations pursuant to Section 8.1.1 of the Management Agreement.

This Notice of Termination pertains the Stadium Manager's duties, rights and obligations pertaining to the Stadium Authority, including but not limited to the Stadium Authority Season and the Non-NFL Season or events. Stadium Authority is terminating the Management Agreement without Forty Niners SC Stadium Company LLC (StadCo)'s written consent, as expressly provided and allowed under Section 8.1.1 of the Management Agreement. Accordingly, this Notice of Termination does not pertain to Stadium Manager's duties, rights and obligations pertaining to StadCo, or the NFL Season and NFL events.

This Termination will become effective on November 15, 2019, due to the practical needs for a transition to a new manager, including coordination with StadCo and Stadium Manager. Until that termination date, Stadium Manager's obligation to comply with its legal and contractual obligations continues. Stadium Authority reserves all rights.

Sincerely,

Brian Doyle

**Stadium Authority Counsel** 

cc: Deanna Santana, Stadium Authority Executive Director
Jihad Beauchman, Stadium Manager Counsel
Jeffrey Knowles, Esq.
Hannah Gordon, Esq.
Mohammad Walizadeh, Esq.

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